



Chuck Winslow

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Summary

Professional Summary

Qualified Sales Manager & Sales Representative with 20+ years in fast-paced customer service and call center environments. Personable and professional under pressure.

Qualifications

Talented client relations manager Work well in a high-pressure environment

Customer interface expertise Closing

Exceptional workflow management Able to effectively work with client's

Creative problem solver Able to recognize client needs, and meet them

MS Windows proficient Demonstrate effective team leadership skills

Exceptional communication skills

Experience

Vice President of Sales

I joined Edge LED during their transition into their new location. My role was to help set the company up and also train and hire new staff during the company transition.

CEO G2G Trailers & Consulting by Chuck

Jan 2019 - Present (3 years 4 months +)

Custom Design Sales & Consulting for the custom enclosed trailer industry.

National Sales Manager

Millennium Trailers, Inc

Jan 2011 - Feb 2019 (8 years 2 months)

Helped grow the company from an 8-million-dollar company to over a 12-million-dollar company.

- Supervised a sales force of 10-15 sales associates.
- Supported the sales team in writing proposals and closing contracts.
- Trained all incoming sales team members.
- Increased revenues by 10% within the first year as Sales Manager.

Lead Salesman

Millennium Trailers, Inc

Aug 2002 - Jan 2011 (8 years 6 months)

Skills

closing • consulting • contract management • edge • proposal writing • sales • sales management